

BtL Cloud Computing

Relax... You're on the Cloud

The Cloud computing IT revolution is happening right now. Many companies are taking advantage of all the benefits of Software-as-a-Service (SaaS). The likelihood is that you are already using a Cloud-based business application without even knowing it – with applications such as Salesforce.com, online banking or web-based accounting becoming mainstream.

Move your IT to Cloud-based computing and it becomes a hosted, outsourced service. It enables you to cut the cost – and time – involved in managing your IT systems, so you can concentrate on running and growing your business.

The Perfect Host

We will host and manage all your IT services in our highly secure, purpose-built data centres, with simple pay per-user, per-month billing.

There are little or no up-front costs and no worrying about servers and software as you can add, or remove, users and services as your business demands change.

Value

Capital costs are significantly reduced and many in-house IT expenses can be cut or resources re-focused, so your people can concentrate on core business activities.

Reliability

We manage everything, so you no longer have to worry about software upgrades to make sure your systems are running the latest, most reliable versions.

Availability

With Disaster Recovery and Business Continuity built-in, you will still have access to your hosted services and data anytime, anywhere – whatever the crisis.

Security

We use state-of-the-art security so you can rest easy, safe in the knowledge that your data is protected against all threats.

Stress-free... Virtual Freedom

You can increase your competitiveness, while providing a familiar, secure IT environment, without vast expense. Onlinedesktop™ is a fully hosted IT system that delivers all the applications that your business needs.

Connect, anywhere

Outsource your email management and you'll have anywhere access to your messages from any device. With Onlinemail™ you have an essential, trouble-free business tool that improves productivity, whilst reducing costs.

Communicate, as one

Gets your business talking with one voice, using the latest communication technologies. Onlinecomms™ provides all the benefits of unified communications, without the need for increased investment, or time-consuming management. Presence awareness, for example, reduces wasted time by showing the availability and whereabouts of people you are trying to contact before you call.

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Collaboration, Anytime

Ensuring your project teams are working well together, wherever they are, can be difficult. With Onlineworkspace™, Microsoft, Sharepoint, web services are managed online, so work doesn't have to stop when team members are away from the office.

Customer Value, Added

To continue to meet customer expectations, you need to deliver an individual service that is designed to suit their needs. Onlinecrm™ provides a complete online Microsoft CRM service that integrates all your customer information together, for smarter management and at a lower cost.

Working together, effortlessly

Our online services are designed to work together, seamlessly. So, for example use Onlinemail™ or OnlineCRMT™ and Onlinecomms™ together to boost productivity. In short, we can tailor a solution designed around your exact requirements. We even provide advice on how our services can be leveraged to improve your bottom line, based on our real world experience with other clients in your particular industry.

We have been at the forefront of Cloud computing since the very beginning. Through our experience in providing Software-as-a-Service (SaaS) solutions since 2002, as well as having virtualized and optimized IT systems for some of the UK's largest firms, we have the experience to deliver real-world solutions.

In addition, we have invested millions to build the most highly available IT services available. Together, this enables us to give a near 100% uptime guarantee* - with service credits if our standards are not met – on all our Cloud services. You can have the peace-of-mind that you can continue your operations, no matter what happens.

Virtual success

Our down-to-earth team has the skills, with years of cross-industry experience, to help you solve a range of business problems.

As well as online services, we can transform your existing IT infrastructure through virtualization. Enabling you to do more with less, virtualization consolidates the number of servers you need and centralizes management, which in turn reduces the costs – in time and money – associated with running your IT infrastructure. It also helps boost the flexibility, availability and deployment of your IT systems.

We guarantee up to 99.7% uptime, with service credits after 15 minutes of downtime per calendar month